


Welcome to Ignite!

Your participation in Ignite will determine your success!

Your **Mission** is to complete this list of activities **prior to attending your first day of Ignite**.

Click the  icon to access videos and reading assignments. Ask your Team Leader, MCA, Agent Services Coordinator, or Tech Coordinator if you have questions or need help.

Set Yourself Up for Ignite in Four Steps

DONE v

1. Gather your supplies

KW user account and password (important for logging into KWConnect to get all your class materials, view videos, access the myTracker accountability tool, and so much more) - *ask who at your MC can help with this*

Calendar (whatever you use—smartphone, laptop/tablet, or book-type calendar)

Notecards, business cards, and stamps (to be used for writing notes)

DONE v

2. Check out Ignite online on KWConnect.com – *requires your KW login and password*

Go to KWConnect.com, key in your new KW login and password, and select Ignite from the KWU Courses list. From here, explore all the options—including the Ignite **myTracker**—and download your course manual for **Power Session 1** (if instructed by Ignite faculty). Everything you need for Ignite (Missions, Course Manuals, Videos, Resources) is located here.

DONE v

3. Watch and Read – *click on play buttons to access content on KWConnect.com*

Watch: **Welcome to Ignite with Gary Keller** (1:24 mins)



Read: **Create your @KW.com Gmail account**



Watch: **Six Personal Perspectives** (6 videos)



DONE v

4. Get to know your Market Center – *find out when the following occur and attend*

Market Center Orientation

Date:

Technology Orientation

Date:

Productivity Coaching Orientation

Date:

Ignite Calendar of Power Sessions

Start Date:



Ignite Calendar

		Monday	Tuesday	Wednesday	Thursday	Friday	Weekend
3 hours per day	Week 1	Mission 1 + 1. Ignite Your Business	Mission 2, Daily 10/4	2. Build Your Business	Mission 3, Daily 10/4	3. Find Your Business	Mission 4, Daily 10/4
	Week 2	4. Win the Seller	Mission 5, Daily 10/4	5. Price to Sell	Mission 6, Daily 10/4	6. Sell Your Listing	Mission 7, Daily 10/4
	Week 3	7. Win the Buyer	Mission 8, Daily 10/4	8. Find and Show Homes	Mission 9, Daily 10/4	9. Make and Receive Offers	Mission 10, Daily 10/4
	Week 4	10. Negotiate the Deal	Mission 11, Daily 10/4	11. Close the Deal	Mission 12, Daily 10/4	12. Ignition – Blast Off!	Keep It Going!

