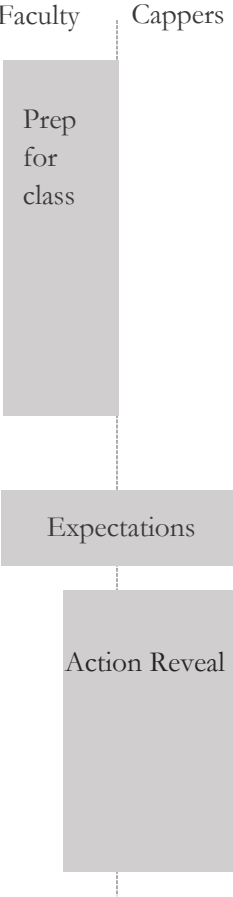


Power Session 12: Ignition – Blast Off – Powerful Habits to Reach and exceed Your Business Goals

Timing Illustration	Power Session Headings	Notes on Content	Exercise Names	Time for ...	
				Faculty	Cappers in Training
Faculty Cappers 	Prepare for Class	<ul style="list-style-type: none"> • Read the Power Session and Instructor notes completely, and prepare your lesson plan for teaching. • Review the Mission for the day and preview the videos that Cappers in Training are watching. • Prepare to show the in-class videos. • Set the tone for an energized and successful class! 		30 mins minimum prep time.	.
	Today's Expectations	<ul style="list-style-type: none"> • Commit to expectations for the day's Power Session. 		5 mins	5 mins
	Action Reveal 1. Mission 2. Daily 10/4 3. Real Play Calls	1. Review and debrief the Mission 2. Ask each person to report on their Daily 10/4 activities. Discuss wins and opportunities. 3. Smile and dial!	1. Q&A discussion about the Mission. 2. Report Out on Daily 10/4 3. Your Turn - Lead Generate for Business	5 mins	1. 10 mins 2. 5 mins 3. Make Real Play calls for 20 mins

Faculty Cappers Get Your Head in the Game Make It Happen Putting It All Together Aha's Resources	Get Your Head in the Game	Establish mindset for the day's topic. Congratulations, you've arrived at the final Power Session!	1. Video "A Day in the Life of a Mega Agent" 2. Your Turn – Pearls of Wisdom	1. 5 mins 2. 5 mins	1. 5 mins 2. 10 mins
	Make It Happen	Succeed with Focus	1. Discussion on focus 2. Accountability 3. Your Turn – 4-1-1 4. Revisit Your Goals 5. Evaluate Wins and Opportunities 6. Your Turn – Conversion Rates 7. Your Turn – Commit to Action 8. Script Off (optional based on time)	1. 10 mins 2. 15 mins 3. 5 mins 4. 5 mins 5. 5 mins 6. 10 mins 7. 5 mins 8. 10 mins	1. 10 mins 2. 5 mins 3. 30 mins 4. 5 mins 5. 10 mins 6. 20 mins 7. 15 mins 8. 10 mins
	Putting It All Together <ul style="list-style-type: none"> Action Plan Recall and Remember 	Although this Ignite class is over, the journey continues.		2 mins	5 mins
	From Aha's to Achievement	Discuss Aha's from today's session.			5 mins
	Enhance Your Learning	Resources for further study, for job aids, and more.			5 mins
TOTAL SESSION TIME: Approximately 3 hours					