

DONE ✓

1. Daily 10/4 – develop your lead generation habit

- Complete your Daily 10/4 daily!
- Write notes on the homes you previewed and bring to class to share
- Report out – be prepared to share your Daily 10/4 results in class
- Bring a supply of notecards, business cards, and stamps for handwritten notes

DONE ✓

2. Extend your learning

- Practice scripts with a partner

DONE ✓

3. Prepare for contract to close – learn from others

- Interview one or two agents in your Market Center and ask about their contract-to-close successes and best tips, and be prepared to share in class.

DONE ✓

4. Follow up – with previous Power Session

- Complete activities from the Action Plan in the previous Power Session

DONE ✓

5. Grow your database – with your current contacts

- Bring your prepared contact list and your laptop/tablet to the next Ignite class

*Access videos from KWConnect.com, Ignite. Need help? Contact your Technology Coordinator or Tech Ambassador in your Market Center, or email support@kw.com.



Instructions for myTracker

Using your smartphone, tablet, or laptop, go to Daily104.com (or www.Daily104.com). You will be asked to sign in with your kw.com login if you're not already signed in.

Read the instructions on how to use myTracker by clicking on "help" on myTracker (see arrow).



Click on "Enter Daily 10/4" in the lower left corner and enter your activities for the day.

The screenshot shows the 'Enter Daily 10/4' form. At the top, it says 'kw|myTracker Student Dashboard'. Below that is the title 'Enter Daily 10/4 for 07/18/2015' and a 'Change Date' link. The form contains four rows, each with a task, a progress bar, and a star icon. The tasks are: 1. Add 10 to database, 2. Make 10 connections, 3. Write 10 notes, and 4. Preview 10 homes/week. Each row has a progress bar with a red-to-yellow gradient and a star icon. At the bottom, there is a 'Save' button and a link that says 'Also want to Enter Milestones?'.

